

Post-Western World

Post-Western World

How Emerging Powers Are Remaking Global Order

Oliver Stuenkel

polity

Copyright © Oliver Stuenkel 2016

The right of Oliver Stuenkel to be identified as Author of this Work has been asserted in accordance with the UK Copyright, Designs and Patents Act 1988.

First published in 2016 by Polity Press

Polity Press 65 Bridge Street Cambridge CB2 1UR, UK

Polity Press 350 Main Street Malden, MA 02148, USA

All rights reserved. Except for the quotation of short passages for the purpose of criticism and review, no part of this publication may be reproduced, stored in a retrieval system, or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording or otherwise, without the prior permission of the publisher.

ISBN-13: 978-1-5095-0456-5 ISBN-13: 978-1-5095-0457-2(pb)

A catalogue record for this book is available from the British Library.

Library of Congress Cataloging-in-Publication Data

Names: Stuenkel, Oliver, author.

Title: Post-western world : how emerging powers are remaking global order / Oliver Stuenkel.

Description: Malden, MA : Polity Press, 2016. | Includes bibliographical references and index.

Identifiers: LCCN 2016005450| ISBN 9781509504565 (hardcover : alk. paper) |

Typeset in 11 on 13 pt Sabon by Toppan Best-set Premedia Limited Printed and bound in the UK by Clays Ltd, St. Ives PLC

The publisher has used its best endeavours to ensure that the URLs for external websites referred to in this book are correct and active at the time of going to press. However, the publisher has no responsibility for the websites and can make no guarantee that a site will remain live or that the content is or will remain appropriate.

Every effort has been made to trace all copyright holders, but if any have been inadvertently overlooked the publisher will be pleased to include any necessary credits in any subsequent reprint or edition.

For further information on Polity, visit our website: politybooks.com

Contents

Maps, graphs, and tables		vi
Acknowledgments		viii
Inti	roduction	1
1.	The Birth of Western-Centrism	29
2.	Power Shifts and the Rise of the Rest	63
3.	The Future of Soft Power	97
4.	Toward a Parallel Order: Finance, Trade, and Investment	120
5.	Toward a Parallel Order: Security, Diplomacy, and Infrastructure	154
6.	Post-Western World	181
Conclusion		195
Notes		206
Index		239

Maps, graphs, and tables

Maps

0.1	Mercator map	12
0.2	Hobo Dyer projection	13
0.3	Hobo Dyer projection / "South map"	14
5.1	The New Silk Road	169

Graphs

0.1	World's largest three economies, GDP at PPP as		
	percent of world total; historical output within		
	the boundaries of modern countries	4	
1.1	The world's three largest economies in 1820,		
	in PPP	38	
2.1	The Western blip: US and Chinese share of global		
	GDP (PPP)	67	
2.2	Population share in 2050	78	
2.3	The biggest contributors to global growth.	80	
4.1	Capital stock in the AIIB	126	

Tables

4.1	The Parallel Order: Finance	122
4.2	The Parallel Order: Trade and Investment	122
4.3	The Parallel Order: Security	123
4.4	The Parallel Order: Diplomacy	123
4.5	The Parallel Order: Infrastructure	123
5.1	Intra-BRICS Cooperation, Main Areas	165

Acknowledgments

I would like to thank my undergraduate, graduate, and executive students at Fundação Getulio Vargas (FGV) in São Paulo and Rio de Janeiro, as well as the many exchange students from all over the world who greatly contributed to this book through their comments and critiques during our discussions.

Special thanks go to Amitav Acharya for his support. This book would not have come to fruition without him. In the same way, the encouragement of Louise Knight and Nekane Tanaka Galdos of Polity Press was crucial throughout the writing process.

Over the past year, I have been able to discuss the ideas here exposed in a variety of settings, and I thank Sumit Ganguly at the University of Indiana in Bloomington for inviting me for a great discussion. Raffaele Marchetti was a wonderful host during my time as a visiting professor at Libera Università Internazionale degli Studi Sociali Guido Carli (LUISS) in Rome, where I had time to write and present my research. Renato Baumann of the Institute of Applied Economic Research (IPEA) in Brasília kindly asked me to be part of the Brazilian delegation to the BRICS Academic Forum in Moscow, where I had the chance to hear useful comments, particularly from Russian policy makers and my friends at the Observer Research Foundation (ORF) in New Delhi. Paula Almeida invited me to discuss my research at FGV Law School in Rio de Janeiro. Robin Niblett invited me to the London Conference at Chatham House, offering a great opportunity to discuss my ideas with policy makers from around the world. Tom Carothers and Richard Youngs, who coordinate the Carnegie Rising Democracies Network, to which I belong, organized three terrific meetings in Bali, São Paulo, and Brussels, allowing me to discuss some of the ideas in this book with former policy makers and academics. Jean-Baptiste Jeangene Vilmer of the French Foreign Ministry invited me to participate in a great discussion at Sciences Po in Paris.

Thorsten Benner at the Global Public Policy Institute (GPPi), where I am a nonresident Fellow, provided great support, useful advice, and a leafy balcony in Berlin to work on this book. Marcos Tourinho, Alan Alexandroff, Alexandre Moreli, João Marcelo Maia, and Elena Lazaro gave very useful comments on several occasions. Matias Spektor, my colleague in São Paulo, provided guidance, moral support, and inspiration, on things both RI and non-RI throughout. Margarita Kostkova and Al Montero kindly read and commented on the manuscript. I am also grateful to the anonymous reviewers at Polity Press. I alone, however, am responsible for any shortcomings of the work.

I owe a special debt of gratitude to Joice Barbaresco, Guísela Pereira, Ana Patrícia Silva, Eun Hye Kim, Leandro Silvestrini, João Teófilo, and Allan Greicon for their research support and for keeping our São Paulo office up and running. I would also like to thank Celso Castro for his support and encouragement over the past five years.

Marita and Hélio Pedreira provided a great place to write (and rest) in Maresias, as did Marielza and Marcelo Della Costa in Nova Friburgo.

Several other people have been immensely important mostly in dragging me away from my desk—namely Seth

Acknowledgments

Kugel, Leandro Piquet, Flavia Goulart, Andrew Downie, Hanna Meirelles, Fabio Rubio, Patrick Schlieper, my sisters, and my parents. My wife Beatriz was amazingly supportive, as always, commented on several parts of the book, and her working hours are a comforting reminder that political activism is sometimes even more demanding than academia. This book is dedicated to Anna, Jan, and Carlinha, the three newest members of our family, who will grow up in a post-Western world.

Oliver Della Costa Stuenkel, São Paulo, February 2016

х

Introduction

The way we understand the world today occurs within an unusual historical context. The West has held a dominant position both economically and militarily for the past century and a half.¹ More important, the main concepts developed by many leading International Relations (IR) scholars to explain global affairs—when making sense of the past, analyzing the present, or predicting the future—are profoundly Western-centric. Rather than producing value-free and universalist accounts of global affairs, the majority of international affairs analysts in the Anglosphere provide provincial analyses that celebrate and defend Western civilization as the subject of, and ideal normative referent in, world politics.²

To those thinkers, when it comes to the past, non-Western thought is rarely seen to have had a decisive role in the history of ideas. The so-called "global conversation" is mostly limited to US-based commentators, academics, and foreign-policy makers. Norms are understood to have generally diffused from the Western center to the periphery. Non-Western actors either adopted or resisted such new ideas, but rarely were they the agents of progress. According to this widely accepted model of "Western diffusionism," history is seen as a Western-led process, which creates little awareness of non-Western contributions to ideas on global order. The discipline of international relations has so far failed to embrace the far more nuanced perspectives that scholars of global history, anthropology, and other disciplines have been adopting for decades.³ Most mainstream analyses of the history of international affairs begin therefore with the rise of the West, while pre-Western or non-Western history receives little if any attention.⁴

That is highly problematic, as key events in the history of global order, such as the transition from empire to multilateral order made up of nation-states, were not Westernled processes but products of intense bargaining between Western and non-Western actors. Even colonial administrators were often unable to create rules through top-down imposition, as is generally thought. The most important example is the rise of self-determination, the bedrock of today's liberal global order, which is not the product of Western thinkers but of anticolonial movements. which, long before Woodrow Wilson, acted in opposition to Western interests-notably succeeding in establishing the global norm at the height of Western dominance in the decades after World War II, when traditional historic accounts depict non-Western agency as entirely absent.⁵ Throughout history, the spread of ideas was far more dynamic, pluridirectional, messy, and decentralized than we generally believe.

The United States played a key role in the construction of the post–World War II order, and Henry Kissinger is right when he argues that no other country would have had the idealism and the resources to deal with such a range of challenges or the capacity to succeed in so many of them. US-American idealism and exceptionalism were essential in the building of a new international order.⁶ And yet, when explaining the rise of post–World War II order, liberal US-based international relations scholarship in particular often imagines the world to have voluntarily handed

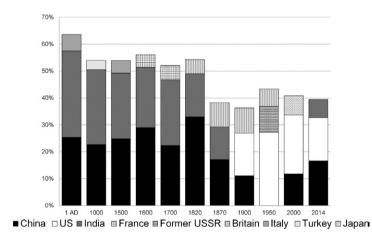
Introduction

the reins of power to the United States. What is often overlooked in that context is that the distinction between legitimacy and coercion is problematic, and that the latter was an important element of consolidating liberal order just as in any previous system.⁷ This order-building involved the stationing of US troops in the defeated Axis powers; threats against and strong-arming of communists in France and Italy; overthrowing recalcitrant governments in Latin America, Africa, and Asia; and systematic efforts to impose US political and economic preferences around the world.⁸

This selective reading of history leads to an overemphasis on Western agency, ownership, and cultural attractiveness, and plays down the decisive role of military power in the creation and maintenance of today's global order. On a broader scale, favorable historical conjunctures, such as the end of the Cold War or the so-called Arab Spring, in which some believed liberal pro-Western forces dominated, are interpreted as supportive evidence for Western claims, while adverse historical conjunctures such as the recent deterioration of civil rights in China or the end of democracy in Egypt, Thailand, or Russia, instead of undermining liberal claims and principles, are simply interpreted as the result of lower levels of historical development, or temporary aberrations.⁹

Harvard University's Graham Allison calls the last one thousand years "a millennium in which Europe had been the political center of the world."¹⁰ Such views dramatically underestimate the contributions non-Western thinkers and cultures have made, and how much the West depended on foreign knowledge, technology, ideas, and norms—such as from China and the Muslim world—to develop economically and politically.¹¹ They also disregard the fact that non-Western powers have dominated the world economically for much of the last thousand years. Many important events occurred outside of Europe throughout history, such as those creating and sustaining the Chinese, Ottoman, and Mongol Empires. The global evolution of rules and norms was profoundly affected by, for instance, the Mughal Emperor Akbar's promotion of religious tolerance in India in the sixteenth century, or the Haitian anticolonial rebellion in the early nineteenth century, which inspired slaves across the Americas. Those events, however, often do not fit into a Western-centric narrative of history.¹² Indeed, Western-centrism has led us to retroactively co-opt many influential ideas and norms such as democracy, human rights, and diplomacy as Western, extrapolating current Western superiority back into the past, and thus creating a simplistic teleological history, even though such ideas often emerged in many places at the same time, or built on each other, and thus have no sole origin.¹³

The same is true about the present, and most observers regard the West as essential to maintaining global stability. Western-led institutions such as the G7, the OECD, and NATO are generally seen as benign while groupings without Western participation are thought of as either ineffective (the G77), quirky and nonsensical (the BRICS),



Graph 0.1 World's largest three economies, GDP at PPP as percent of world total; historical output within the boundaries of modern countries. *Sources:* Angus Maddison, World Bank

or threatening and malevolent (the Asian Infrastructure Investment Bank [AIIB] or the Shanghai Cooperation Organization).

Few analysts care to ask about the global public contributions provided by such organizations, and most generally view them with suspicion. Although rarely stated explicitly, this points to a latent sense of Western entitlement and a notion that non-Western leadership initiatives lack legitimacy. In the same way, global agenda setting the result of initiating, legitimizing, and successfully advocating a specific policy issue in the economic or security realm—is generally seen as something that only Western actors do. Non-Western thought is rarely considered to be a source through which to construct legitimate knowledge of the modern world.¹⁴

Most important (and this is one of the main arguments of the book) our understanding of the creation of today's order, its contemporary form and predictions about the future, are limited because they seek to imagine a "Post-Western World" from a parochial Western-centric perspective. This view, developed by most contemporary international relations (IR) scholars, embraces a normative division between Western universalism and non-Western particularism, and Western modernity and non-Western tradition. A major Western narrative remains that there is one vanguard modernity, an idealized type of Western modernity, that will dominate the world. Non-Western actors are thought of as relatively passive rule-takers of international society-either they resist or socialize into existing order-yet they are rarely seen as legitimate or constructive rule-makers and institution-builders. It is no coincidence that many leading US-based scholars expect Western global leadership to coincide with the end of the cyclical nature of the rise and decline of great powers in global order.15

Non-Western agency is by and large only recognized when actors fail to live up to Western standards, or if it poses a fundamental threat to the West, such as the "yellow peril" emanating from China a century ago, anticolonial movements in Africa, terrorists coming from the Muslim world, or a perceived nuclear threat posed by Iran.¹⁶ Recognition of non-Western ideas is also at times used to conveniently disassociate the West from concepts that from today's perspective are regarded as unsuitable or dangerous. For example, Stalinism and Maoism are often portrayed as versions of oriental despotism. Far from being anti-Western, however, communism is very much a Western idea; indeed, it is the result of a utopian experiment inspired, essentially, by the most radical ideals of the European Enlightenment, and Karl Marx's ideas were profoundly Western-centric and parochial.¹⁷

Toward post-Western chaos?

As a consequence, the future of global order—possibly no longer under Western rule—is generally seen as chaotic, disorienting, and dangerous. At the Chatham House's 2015 London Conference, for example, the basic assumption made explicit in the first session and the keynote conversation was that the end of unipolarity would inevitably lead to a "leaderless" and dangerous world. "Can we expect...the rise of anarchy?" a discussion point for the opening debate asked.

Such pessimism in the face of the West's relative decline is widespread. John Mearsheimer, a leading realist scholar, sees "considerable potential for war" (a prospect he describes as "depressing"),¹⁸ and Randall Schweller sees the global system breaking down, moving from a US-led era of order to chaos. International affairs, he writes, will be defined by lack of structure, leaders, followers, and states unable to cooperate effectively. He affirms that "power is being dispersed more evenly across the globe.... This will make working together to get things done more difficult." Taking a step further, he warns that "old schools of thought will become obsolete, and time-honored solutions will no longer work.... The new norm is increasingly the lack of a norm." The only alternative to US leadership is "banality and confusion, of anomie and alienation, of instability without a stabilizer, of devolving order without an orderer."¹⁹ He fails to explain just why cooperation in a more multipolar order is more difficult, or why global norms will disappear. Yet one thing, he asserts, seems certain: no country or grouping will be able to maintain global order like the West did. This assessment also profoundly mischaracterizes the past decades as a peaceful period; proxy wars, instability in the Middle East, and bloody conflicts in Afghanistan, Vietnam, and Korea, as well as in many African countries, are a stark reminder that millions of people around the world do not associate US-led liberal order with peace and stability. Granted, no single view is representative of the entire field, and several IR scholars, particularly realists, write about how great power concerts can produce stability.²⁰ Among (often highly influential) pundits and policy-minded academics, however, alarmism often prevails.

Echoing a broad consensus in the West. The Economist in 2014 matter-of-factly stated, "Unfortunately, Pax Americana is giving way to a balance of power that is seething with rivalry and insecurity."21 While chaos and disorder are indeed possible scenarios, Western-centrism profoundly impoverishes our analysis of the dynamics that will shape global order in the coming decades. The newspaper regarded the claim to be so natural that it saw no need to explain it any further, merely reporting that recently "a Chinese fighter-jet and an American surveillance plane passed within 20 feet, just avoiding a mid-air collision." That is hardly a convincing example of post-American chaos; it merely shows the West's role as a self-interested stakeholder in today's unequal distribution of power. And indeed, at first glance, the West stands to lose the most from multipolarization. But while China is commonly compared to Wilhelmine Germany, thus automatically framing it as a threat, it may be useful to step back and

ask whether we could also compare contemporary China to the United States in the late nineteenth century. Mastanduno writes of it, "a massive country that viewed itself primarily as a regional power, whose economy grew rapidly to the point of overtaking, peacefully, the previously dominant economies of the prior era, and whose security relationship with the prior dominant power was a cooperative one."²²

Anders Fogh Rasmussen, NATO's Secretary General from 2009 to 2014, categorically affirms that "when the United States retreats, terrorists and autocrats advance."23 Yet there is little evidence of any correlation between current instability in some parts of the world such as the Middle East and a more cautious US role. Ouite to the contrary, current trouble in the region can be seen, partially, as a consequence of an overactive US policy under President George W. Bush. And still, in 2015 The Economist placed a disintegrating US-American flag on its cover, arguing that the country "must not abandon" the Middle East.²⁴ Despite a highly uneven record in stabilizing other regions, there is still a strong conviction that Western involvement is needed to prevent a complete breakdown of order elsewhere. Non-Western engagement in other regions, such as China's growing presence in Africa and Latin America, Russia's meddling in the Middle East, or Brazil's attempt to negotiate a nuclear deal with Iran. are often seen, on the other hand, by Western observers as destabilizing or strengthening autocrats. This sentiment, however, is not shared in many regions of the world. In fact, it often surprises Western analysts when they hear that many Brazilian, South African, or Indian policy makers, when asked about the greatest threat to international stability, point not to North Korea, Iran, or China but to the United States.

To adequately assess how global order will evolve, it is therefore necessary to go beyond the Western-centric worldview the dominant international relations literature brings with it and offer a more balanced account, one which considers not only US-American and European but also Chinese and other forms of exceptionalism and centrism, which do not place the same importance on Western agency in the past, present, or future. Similarly, it is necessary to import into international relations the many insights that global history, a far less parochial discipline, provides.²⁵

In this book, I discuss some of the key questions regarding what multipolarization means for the future of global order, seeking to go beyond a Western-centric perspective. How can a more balanced reading of the history of global order change our discussion about its future?

What does the trend of multipolarization mean for the distribution of military power, the battle for influence, and the capacity to produce new ideas and set the global agenda? How will such changes affect international institutions? Are we headed to a world marked by frequent strife, or will the end of Western dominance, certain to generate temporary disorientation and anxiety in some parts of the world, make the world more peaceful? While it is impossible to fully address all these questions in a satisfying manner, this analysis will discuss how the Western-centrism inherent in many influential thinkers' analyses affects our understanding of these issues.

With these questions in mind, this book is organized into six chapters: chapter 1 briefly analyzes the pre-Western global order and the rise of the West and Western-centrism. Chapter 2 critically assesses the much-touted "rise of the rest" and describes its consequences in the economic and military realm, asking whether a post-unipolar order could be durable and peaceful.²⁶ Chapter 3 argues that rising powers will be far more capable of converting their growing hard power into actual influence, legitimacy, and soft power than is generally thought. Chapters 4 and 5 analyze the web of global and regional institutions that non-Western powers, especially China, have begun to establish to complement existing institutions and to gain more autonomy. Finally, chapter 6 will assess implications for global rules and norms. To summarize, the book makes four key arguments, which organize the chapters:

First, our Western-centric worldview leads us to underappreciate not only the role non-Western actors have played in the past (the history of global order is not as purely Western as we like to believe) and play in contemporary international politics, but also the constructive role they are likely to play in the future. With powers such as China providing ever more global public goods, post-Western order, marked by a "managed rivalry" and what I call "asymmetric bipolarity," will not necessarily be more violent than today's global order (chapter 1 deals with the past, chapters 2 and 6 with the future).

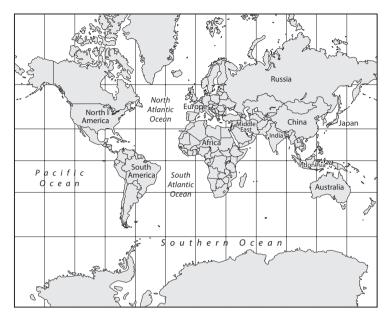
Second, the economic "rise of the rest," particularly China, will allow it to enhance its military capacity and eventually its international influence and soft power. I question the commonly used argument that China will never turn into a truly global power like the United States because "it has no friends,"²⁷ as I argue that soft power is, to a significant degree, dependent on hard power. As China and other emerging powers rise economically, they are likely to gain more friends and allies, just as the West has done in the past by offering tangible benefits (chapters 2 and 3).

Third, rather than directly confronting existing institutions, rising powers—led by China—are quietly crafting the initial building blocks of a so-called "parallel order" that will initially complement, and one day possibly challenge, today's international institutions. This order is already in the making; it includes, among others, institutions such as the BRICS-led New Development Bank and the Asian Infrastructure Investment Bank (to complement the World Bank), Universal Credit Rating Group (to complement Moody's and S&P), China Union Pay (to complement MasterCard and Visa), CIPS (to complement SWIFT), and the BRICS (to complement the G7), more than twenty initiatives described in detail in chapters 4 and 5.²⁸

Fourth and finally, these structures do not emerge because China and others have fundamentally new ideas about how to address global challenges or because they seek to change global rules and norms; rather, they create them to better project their power, just as Western actors have done before them. They also arose because of the limited social mobility of today's order and because of existing institutions' incapacity to adequately integrate rising powers. As part of a hedging strategy, emerging powers will continue to invest in existing institutions, recognizing the strength in today's order. Emerging powers embrace most elements of today's "liberal hierarchical order" but they will seek to change the hierarchy in the system to obtain hegemonic privileges (such as the right to act without asking for a permission slip), so far only enjoyed by the United States. Furthermore, eluding the facile and overly simplistic extremes of either confronting or joining existing order, the creation of several Chinacentric institutions will allow China to embrace its own type of competitive multilateralism, picking and choosing among flexible frameworks, in accordance with its national interests (chapter 6).

Western-centrism affects the way we see the world, and how we interpret contemporary political developments. The most visible manifestation is the today globally accepted Mercator map (Map 0.1), which distorts the world in the West's favor, making regions closer to the equator look far smaller than they really are. Greenland, for example, appears to be as large as the African continent, and far greater than India or Iran. Even Scandinavia seems larger than India.

Yet while Greenland's size is 2.166 million km², Africa's extension is 30.22 million km²—fourteen times larger. Even India (3.288 million km²) is significantly larger than Greenland or Scandinavia (0.928 km²). While no two-dimensional map can adequately project the world, the Hobo Dyer map (Map 0.2) is better at representing each

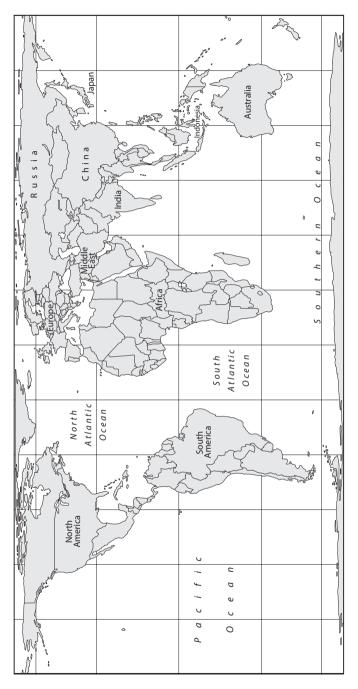


Map 0.1 Mercator map

continent's actual size, depicting Africa's vast extension compared to Europe.

Even more disconcerting for some, in countries such as Argentina or Brazil, it is not entirely uncommon to see maps most Europeans would describe as "upside down" yet unusual as they seem, they are no less adequate or realistic than maps that place the North on top (Map 0.3).

Paradoxically, Western-centrism is not limited to Western analysts—indeed, anti-Western thinkers are equally sometimes even more—Western-centric, and marked by broad ignorance about non-Western affairs. For example, while students in Kenya, Indonesia, and Paraguay learn about Napoleon, they are unaware of Empress Cixi, who dominated Chinese affairs for a good part of the nineteenth century, and whose actions are crucial to understanding modern China. Great non-Western leaders who did not engage much with the West, such as Kangxi, China's leader



Map 0.2 Hobo Dyer projection

